

STRIP-PLAZA

1-Day Workshop Agenda

TIME	ACTIVITY	TIME	ACTIVITY
8:30am	Arrival & Greet		
8:45am	Session 1 – Where to Begin <ol style="list-style-type: none">1. Area & Market Study2. Property Characteristics3. Corporate Structure & Growth	1:30pm	Session 4 – Analysis & Offer <ol style="list-style-type: none">1. Due Diligence2. Repairs & Upgrades3. Price Reduction Negotiation
10:00am	Session 2 – Art of The Deal <ol style="list-style-type: none">1. Sourcing Off-Market Property2. Contacting Property Owners3. Gathering Data for Analysis4. 5 Year Plan Data Model	3:00pm	Session 5 – Financing Structures <ol style="list-style-type: none">1. Property Management2. Operations & Budget3. New Tenant Profile Action Plan4. New Lease Profile Action Plan
11:30am	Session 3 – Erasing Competition <ol style="list-style-type: none">1. Alternative Financing OPM2. Underwriting procedures3. Structuring an Offer with Terms	4:00pm	Invited to Network at Restaurant <ol style="list-style-type: none">1. Roadblocks to Avoid2. Common Profit Boost Activities3. Recession & Internet Prosperity
12:30pm	Lunch – Provided (Networking)	5:30pm	Networking – Local Restaurant